

Strengthening EIP's position in the Polish and European markets and concentration of competences of the two teams in the area of Microsoft Dynamics 365 Business Central.

These are the main purposes of acquisition of Dynamics Development Center Sp. z o.o. and incorporation into the structures of EIP. SA

“We want to become Europe's number one partner for Microsoft Dynamics 365 Business Central. Having a strong market position in Poland, our goal for the next ten years is to improve visibility in the European market and develop a sales channel there,” said Marta Osiak, Director of the Dynamics Department at EIP SA.

Key elements of this strategy include building a strong team of consultants and developers operating in the European market and diversifying the client portfolio. For this reason EIP SA has decided to incorporate Dynamics Development Center Sp. z o.o. in the portfolio of EIP Group companies.

“Broader team of experts and concentration of competencies will enable execution of global projects and redundancy of resources, which is so important for the clients. This is important because I see a very high demand for high class ERP specialists in Europe,” commented Marta Osiak.

“We have become one of the largest Microsoft partners specializing in Dynamics 365 Business Central. This is because the group of 35 specialists currently working at EIP SA is now joined by 28 additional high-class experts. The transaction will certainly give us new energy and accelerate the growth of EIP SA in the market,” argued Marta Osiak.

EIP SA and Dynamics Development Center Sp. z o.o. specialize in Microsoft Dynamics NAV for over 10 years. Both companies create new functionalities increasing capabilities of Microsoft NAV ERP system and recently also Business Central. “With the launch of Microsoft Dynamics 365 Business Central, we also began to specialize in dedicated solutions and Power Platform applications,” explained Marta Osiak.



Dynamics Development Center Sp. z o.o. becomes part of EIP S.A.

“Microsoft Dynamics 365 Business Central in its latest version is the last software upgrade our clients will ever need. The main system will now be updated on a similar basis as the Windows update and the upgrade of add-ons will be handled by EIP SA as strategic partner to our clients,” concluded Marta Osiak.